

FACILITATING EDUCATION AND TRAINING



Mike and Lesley are facilitators, educators and trainers that like to see you develop in an enjoyable environment!

CONFERENCE PACKAGES

Who we are:

Storkeys' Team has been created to provide a growing demand for training in the areas of business development, communication and leadership skills within our region, with a special emphasis on providing specially designed packages to suit individual clients' needs.

What we offer:

LEADERSHIP AND TEAM BUILDING

- Delegation
- Planning
- Mentoring
- Leaders Inspire
- Making a Difference
- Staff Recognition
- Dealing with Difficult People
- Facilitation
- Corporate In House Leadership & Communications Training
- Empathetic Evaluation
- Team Building

EFFECTIVE MANAGEMENT

- Time Management
- Delegation
- Planning
- Staff Recognition
- Dealing with Difficult People
- Facilitation
- Empathetic Evaluation

INTERACTIVE MARKETING

- Prospecting
- Customer Service
- Maintaining Your Data Base
- Marketing versus Order Taking
- Closing the Sale
- Contact Management

PERSONAL DEVELOPMENT

- Personal Growth
- Attitude- do you have one?

POWERFUL COMMUNICATION

- Oral Presentations
- Corporate In House Leadership & Communications Training
- Empathetic Evaluation

For more information, visit our website www.StorkeysTeam.com

The principal trainers are Mike and Lesley Storkey who have been based in the Whitsundays for 25 years. Storkeys' Team have been involved in training a variety of non profit organizations, government departments and real estate offices during this period. In addition they are highly regarded for their work facilitating public forums, business meetings and youth programmes throughout the region

Our approach to facilitating education and training:

These conference training packages have been designed to offer another level of service to convention venues and event managers. All such packages are customised to serve your individual conference clients and their goals. We also provide experienced and skilled facilitation for diverse groups of all sizes.

Storkeys' Team believes that the highest level of success in any training or facilitation programme results from utilising a variety of training methods and to this end we incorporate facilitation, adventure-based learning and small and large group experiences and exercises. We believe learning experiences should be fun. We provide you with two trainers/facilitators at no extra cost. Our packages are inclusive of GST and include the whole project cycle: research, preliminary discussions to ascertain the objectives and issues involved and the company vision and mission; preparation and approval of the project; the design and delivery of the programme itself; the assessment and evaluation processes, and final report. A brief summary of example packages suitable for two-hourly, half day and full day programmes is as follows:

TWO HOURS

This time frame lends itself to short communication skills learning. This would incorporate a short adventure-based and experiential exercise designed to build trust and support individuals and the group to reflect on communication. Drawing on our award winning experience as corporate leaders and international public speakers we also support participants to develop and enhance current communication skills.

Cost: \$250 average

HALF DAY

This session is the minimal time needed to incorporate our popular team-building workshop. We commence with a determination of the team dynamics and the level of trust and safety between participants. We use a series of exercises that explore the composition and characteristics of a high performance team.

Cost: \$500 average

FULL DAY

A programme over a full day would allow us to develop into areas of leadership, vision sharing and organisational issues, which may include conflict resolution. Processes used here would incorporate not only some adventure-based learning activities (for example one activity explores and highlights potential leaders and enables reflection on how different areas of a business e.g. marketing and sales, work together). We also use small group breakouts to support participants to reflect more deeply.

Cost: \$1100-2500 depending on group size, specific times and the organisation.

In summary, it should be emphasised that all our programmes are designed and developed in response to our clients' needs and objectives.

Mike and Lesley Storkey

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